



THE LOTUS ELISE BELGIUM

VEHICLE PRICING	Belgium MSRP (Inc. VAT & Delivery)*	MSRP (Exc. VAT & Delivery)
Elise	€38,960	€31,471
Elise S	€48,310	€39,202
Elise Club Racer	€35,910	€28,950

ELISE OPTIONS		Belgium MSRP (Inc. VAT & Delivery)	MSRP (Exc. VAT & Delivery)
Lotus Serial Precision Shift (SPS)	Not available on Elise S	€1,885	€1,555
Elise Touring Pack		€2,800	€2,311
Elise Sport Pack		€2,800	€2,311
Elise Black Style Pack		€765	€630
Hard-Top		€1,750	€1,445
Air Conditioning Unit		€1,885	€1,555
Metallic Paint		€920	€756
Premium Paint		€1,530	€1,261
Motorsport Paint		€2,240	€1,849

ELISE CR OPTIONS		Belgium MSRP (Inc. VAT & Delivery)	MSRP (Exc. VAT & Delivery)
Hard-Top		€1,750	€1,445
Air Conditioning Unit		€1,885	€1,555
Matt Paint		€1,225	€1,008
Forged Wheels		€1,530	€1,261
Comfort Pack		€1,325	€1,092
Soft-Top		€765	€630

*Prices include VAT at the rate of 21%. The VAT element of the price may change to reflect changes in the applicable VAT rate. Prices include delivery charges, but exclude PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Prices are effective from 12th August 2011. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice.